

Planned Agenda--Subject to Change Without Notice

OAUG LINK 09 Conference

November 17-19

Dallas InterContinental Hotel

Addison, Texas

www.link09.org



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Tuesday/Wednesday

Exhibition Hall - Garden Court I & II

Show your support for the LINK 09 sponsors and learn about the products and services that they provide to help you maximize your investment in PeopleSoft Enterprise Applications

OAUG LINK 09 is the only national conference that is 100% focused on users of Oracle/PeopleSoft Financial, Supply Chain, and Supplier Relationship Management applications.

Monday November 16 - Registration Desk Open from 3:00pm to 6:00pm	
Tuesday, November 17 - Registration Desk Open from 7:00am to 6:00pm	
7:30 - 8:30	Breakfast Garden Court I & II
8:30 - 9:00 General Session	Conference Opening/General Session Malachite The leaders of the DMUG, PSCARE, and PSAP welcome you to the OAUG LINK 09 Conference and provide a preview of what is in store for you during this exciting 3-day event.
9:00 - 10:00 General Session	PeopleSoft Enterprise Applications Strategy and General Update John Webb--Vice President, PeopleSoft Enterprise Product Strategy Malachite Receive an update on the latest and greatest involving the PeopleSoft product line. Learn about PeopleSoft's application strategy to deliver capabilities that meet the business and industry needs of end users, business owners, and IT managers.
10:00 - 5:00	Exhibition Hall - Garden Court I & II Show your support for the LINK 09 sponsors and learn about the products and services that they provide to help you maximize your investment in PeopleSoft Enterprise Applications.
10:15 - 11:30	Breakout Sessions
DMUG Members	DMUG Opening Session/Business Meeting (Session 44) Steve Canter - Berlin Packaging
10:15 - 11:30	Malachite Come to this session to meet the DMUG Board of Directors and discuss the state of the organization. Topics will include future conference plans, composition of the Board of Directors, the DMUG web site, and the financial status of the organization. This is also your opportunity to voice your opinion about the direction and goals of the DMUG organization.
PSAP Members	PSAP Opening Session/Business Meeting (Session 66) Sherry DePew - Lavante
10:15 - 11:30	Waterford All AP Module Users and support staff are invited to attend the PSAP business meeting, there is no cost to join this group and your input is important to the success of our group and critical to our on-going need for support from Oracle. AGENDA <ul style="list-style-type: none"> • Frequency of in person meetings • Interest in on-line meetings • Volunteers for leadership positions • Review the enhancement priority listing • Alignment with other user groups • Open World and Collaborate
Assets	Asset Management - Mass Change Templates (Session 12) Rashmi Varadarajababu - Yum! Brands
10:15 - 11:30	Spectrum Overview of the Mass Change Functionality within PeopleSoft Financials with specific examples of how YUM! Brands uses them for Asset Re-instatements and Transfers.

10:15 - 11:30	Breakout Sessions (continued)
PSCARE Members	PSCARE Opening Session/Business Meeting (Session 16) PSCARE Board
10:15 - 11:30	Colonnade This session is reserved for PSCARE members. Normal PSCARE business such as message from the Chair, reviewing treasury information, Board of Directors changes, and/or any changes to the by-laws will take place. Please attend if your company is a PSCARE member so we can vote on any necessary organizational business.
11:30 - 12:30	Lunch Garden Court I & II
12:30 - 1:45	Breakout Sessions
Payables	Accounts Payable Roundtable Discussion (Session 63) Tamara Wilkinson - Rain Bird
12:30 - 1:45	Malachite This will be an open discussion for users of the AP module in PeopleSoft. This is an opportunity to share your concerns and issues with others and perhaps learn from other members how to overcome some of your current challenges. Here are some ideas: 2-way Match, Receipt Aware Criteria, How is your APS Department organized for efficiency and internal control, PCards without the PCard Module, Hiring and Development of your AP Staff.
Supply Chain Warehousing	Implementing WMS (Warehouse Management Solution) and LMS (Labor Management Solution) (Session 32) Oded Haner - Monster Cable
12:30 - 1:45	Spectrum Automating fulfillment is crucial in today's economy where we must be able to do more with less. Some of us must also be able to track each and every package from the minute it arrives at the dock door and follow each inventory move through picking and shipping. While manual labor and paper based warehousing did the work for decades it is not as reliable, accurate or scalable as it needs to be. Therefore at Monster we decided to do away with paper and implement a warehouse that is completely automated using barcodes and pallet license plates utilizing a Red Prairie WMS solution that triggers, monitors, and reports on each task in the warehouse. We now know exactly where time is spent depending on activity, customer, product or warehouse needs which helps tremendously in setting improvement goals where needed or calculating accurate customer profitability based on facts.

12:30 - 1:45	Breakout Sessions (continued)
Treasury 12:30 - 1:45	<p>Using PeopleSoft Treasury (Session 26) Rick Gray - American Electric Power Colonnade How American Electric Power (AEP) utilizes the module for daily operations. AEP has over 300 long term deals (mostly debt issuances) and tracks short term deals, debt and investments utilizing the deal module. This session will provide an overview of the Deal module and explain how AEP utilizes the delivered and customized functionality for our needs.</p>
Manufacturing 12:30 - 1:45	<p>Manufacturing Round Table Discussion (Session 67) Michael Connaughton - Analogic Waterford This will be an open discussion for users of the Manufacturing module in PeopleSoft. This is an opportunity to share your concerns and issues with others and perhaps learn how to overcome some of your current challenges. We will also discuss, at a high level, the ways in which PeopleSoft can enhance this area.</p>
Application Configuration 12:30 - 1:45	<p>Configurable PeopleSoft User Interface with Robust Workflow and Security (Session 04) Dan White and Doris Wong - SmartERP BelAir I-III Standard PeopleSoft pages and business processes are designed to meet the needs of thousands of customers in many different industries and verticals. Hence most users of a typical PeopleSoft business process may only need a handful of fields from literally hundreds of fields, spread out in numerous pages and tabs, to complete their business transactions. The dilemma is that customizing your system is costly and increases ongoing maintenance and upgrade efforts. Yet doing nothing also costs you daily, with lost productivity, increased help desk calls and a system that does not quite fit your business process. This session covers an innovative approach towards addressing this issue. We'll discuss the means to configure the standard PeopleSoft User Interface and business processes to suit YOUR business needs while avoiding the typical customizations required to make such enhancements.</p>
Tools & Technology 12:30 - 1:45	<p>How to Support PeopleSoft like an Expert (Session 58) Larry Grey and Chris Heller - Grey Sparling Solutions BelAir IV-VI In today's economy, organizations have fewer people supporting their PeopleSoft environments. That often means having to come up to speed and get a deep understanding of a new PeopleSoft area in a short time. This session will discuss techniques for quickly getting a deeper understanding of a PeopleSoft application with tools already available to you. This hands-on session will demonstrate how to learn what is going on under the covers of your system, as well as how to troubleshoot common functional issues that may come your way. Note that although this session does not require functional experience with a given PeopleSoft module, attendees should be reasonably familiar with PeopleCode and SQL.</p>

2:00 - 3:30	Breakout Sessions
Receivables Upgrades 2:00 - 3:30	Accounts Receivable upgrade to PS 9.0 (Session 61) Rich Harvey - Boise Inc. Colonnade Listen to Boise's experience during the recent upgrade to PS 9.0 and the issues that were uncovered with Payment Predictor.
Supply Chain 2:00 - 3:30	What's New in PeopleSoft 9.1 SCM (Session 14) Char Jorgenson - Oracle Malachite This session will cover the Freight Shopping and Shipment Planning Enhancement. Also covered in this session will be the new Item Maintenance functionality.
Payables Purchasing 2:00 - 3:30	Vendor File Management (Session 02) Sherry DePew - Lavante Spectrum Departments responsible for vendor database management are experiencing phenomenal pressure as they struggle to cope with increasing risk mitigation requirements, Tax Gap legislation impact, and the effects of the current economic crisis as it relates to mergers and acquisitions within the vendor population. What are the requirements and how do I meet them without additional resources?
Projects 2:00 - 3:30	Allocations in Project Costing (Session 37) Venus Long - Cogentrix Waterford This session will cover when allocations may be utilized, what type of allocations are available, specifically Copy and Spread Evenly, and steps to set up and utilize project costing allocations.
Treasury Deal Management 2:00 - 3:30	A Case Study in using Deal Management - Part 1 (Session 29) Ken Kohler - Cogentrix BelAir I-III This session will cover how Cogentrix designed, configured, tested and handled the business requirements when implementing Deal. Partnering with accounting, IT and the cash management group was critical to our success and we will draw on examples of this partnering during the session.

2:00 - 3:30	Breakout Sessions (continued)
Tools & Technology	SQL Server Tuning for PeopleSoft - Part 1 (Session 35)
2:00 - 3:30	<p>Dave Yoder - Rain Bird BelAir IV-VI</p> <p>Learn how to use tools included with Microsoft SQL Server to identify and fix performance bottlenecks with PeopleSoft. The presentation will show real-world customer experiences with specific tools & techniques. Many of these techniques come from Frank McBath's excellent 2 day seminar on this subject.</p>
3:30 - 4:00	Afternoon Break
	<p>Garden Court I & II Grab a snack, have something to drink, and visit with our conference sponsors.</p>
4:00 - 5:15	Breakout Sessions
Supply Chain Warehousing	Smead and High Jump: Automated Data Collection (Session 51)
4:00 - 5:15	<p>Cindy Kummer - Smead Spectrum</p> <p>This session will provide an overview of Smead's implementation of an Automated Data Collection solution. The goal was to streamline entry of critical information into PeopleSoft ERP system through electronic collection of validated transactions, resulting in enhanced business processes. Smead's implementation involved transactions such as receiving, putaway, and inventory movement. This session will cover the project objectives, requirements, timelines, and benefits. Information on the system architecture and how the automated data collection software integrates with PeopleSoft ERP system will also be covered.</p>
Tools & Technology	Extending the Reach of your PeopleSoft systems with Grey Sparling Web Server Bolt-on Products (Session 72)
4:00 - 5:15	<p>Larry Grey and Chris Heller - Grey Sparling Solutions Malachite</p> <p>Do you wish that you could easily take control over your PeopleSoft application and extend its reach throughout your organization? Imagine being able to</p> <ul style="list-style-type: none"> · Provide external self service access to your employees, customers, or vendors without worrying about data leakage · Ensure compliance with your policies by requiring your users to perform actions in order to access PeopleSoft · Increase overall system availability through business function segmented maintenance windows · Increase the productivity of your high value employees by safely allowing them to delegate some responsibilities to others in their organization <p>Grey Sparling Solutions will demonstrate how to accomplish this and increase the return on investment on your existing PeopleSoft systems.</p>

4:00 - 5:15	Breakout Sessions (continued)
Credit Order Management 4:00 - 5:15	Implementation of a Custom Credit Workflow (Session 09) Tom Lesiowski - Berlin Packaging Colonnade PeopleSoft Order Management is tightly integrated with Receivables to allow orders to be automatically put on hold if a customer is over its credit limit or past due on receivables. This session will show how Berlin Packaging created a custom workflow to help manage order holds in order to improve the process and ensure proper handling of these orders.
Projects 4:00 - 5:15	Why and How to Summarize and Archive Project Data (Session 38) Ed Runkle - Cogentrix Waterford In Project Costing all types of data (from Accounts Payable, Expenses, General Ledger, etc.) related to projects are retained life-to-date. This results in growth of data in the project related tables. We will review the PeopleSoft delivered processes that compress and archive project data.
Treasury Deal Management 4:00 - 5:15	A Case Study in using Deal Management - Part 2 (Session 30) Andrew Lyons - Cogentrix BelAir I-III Cogentrix will discuss the post implementation process for Deal Management. Cogentrix will stress/focus on the importance of revisiting the originally outlined process flows and then updating and applying changes after completing the settlement manager cycle.
Tools & Technology 4:00 - 5:15	SQL Server Tuning for PeopleSoft - Part 2 (Session 50) Dave Yoder - Rain Bird BelAir IV-VI Continued: Learn how to use tools included with Microsoft SQL Server to identify and fix performance bottlenecks with PeopleSoft. The presentation will show real-world customer experiences with specific tools & techniques. Many of these techniques come from Frank McBath's excellent 2 day seminar on this subject.
6:00 - 7:30	Welcome Reception Garden Court I & II Enjoy complimentary drinks, hors d'oeuvres, and mingle with your fellow attendees. The welcome reception will be taking place in our exhibition area and representatives from all of the LINK09 sponsors will be on hand to answer any questions you have about their products and services.
Tuesday Night	Free Night - Dinner on Your Own The Dallas InterContinental Hotel is located within walking distance of Restaurant Row. Make some friends and head out for a night on the town.

Wednesday, November 18 - Registration Desk Open from 7:00am to 6:00pm	
7:30 - 8:30	Breakfast Garden Court I & II
10:00 - 4:00	Exhibition Hall - Garden Court I & II Show your support for the LINK 09 sponsors and learn about the products and services that they provide to help you maximize your investment in PeopleSoft Enterprise Applications.
8:30 - 9:45	Breakout Sessions
Tools & Technology	Ensco's Procurement Dashboards Functional Overview (Session 52) Shaun Barrett - Ensco
8:30 - 9:45	Waterford This session will focus on the use of dashboards within Ensco. It is intended to present the functional aspects of some of the dashboards that Ensco developed in order to give others ideas on the types of dashboards that can be created through PeopleSoft.
Receivables	Where's the Cash? Automate Collections with Collections Workbench in PeopleSoft Receivables 9.1 (Session 59) Richa Dubey - Oracle
8:30 - 9:45	Colonnade Tough economic conditions have put firms under increasing pressure to be more nimble in managing cash and their credit and collections process. They face several challenges in this process, such as high administrative costs and the need for quick access to relevant data. Users of PeopleSoft Receivables need tools that can help them manage their workload and perform their collection management job efficiently and effectively. PeopleSoft Receivables 9.1 provides the collections workbench, which will be a central point where receivable users can review action items, analyze customer information, and perform appropriate actions. Come to this session to learn how you can use the collections workbench feature to improve the collections process.
Payables	Reduce Liabilities Through the Power of PeopleSoft Payables and PeopleSoft eSettlements 9.1 (Session 21) Chris Rebman - Oracle
8:30 - 9:45	Spectrum In today's tightening economy, cash is king. Unfortunately, labor-intensive invoicing and payment procedures have kept many companies from optimizing their cash flows. Oracle's PeopleSoft eSettlements and PeopleSoft Payables 9.1 will help organizations overcome the challenges by automating formerly manual, paper-intensive processes; improving visibility into the invoicing and payment streams; and enabling PeopleSoft Payables to support treasurers' working capital objectives by negotiating liability reductions with suppliers. This session covers how the new Release 9.1 enhancements can help your organization and includes a preview of post-9.1 road map ideas.

8:30 - 9:45	Breakout Sessions (continued)
General Ledger	More Automation and Control! PeopleSoft General Ledger 9.1 Automates Period Close (Session 18) Amira Morcos - Oracle
8:30 - 9:45	Malachite This session focuses on the Release 9.1 enhancements in Oracle's PeopleSoft General Ledger that support further automation of the financial control and reporting business process, from planning to the critical period-end close. The presentation provides insight into use of collaborative tools to manage the close, with specific focus on enhancements to allocations, real-time GL-to-subsystem reconciliation, automated accrual processing, incremental consolidations, and improved expense analysis and control as well as an overview of ERP enhancements to commonly used tools such as the combination editing and speed types modules. The session also discusses post-9.1 road map candidates for this critical business process.
Tools & Technology	Data Management Strategies for Today's Economy: How to control costs, improve performance, and mitigate risk in your enterprise applications (Session 24) Michael Mittman - IBM
8:30 - 9:45	BelAir I-III Today's economy is calling for cost reduction and improved efficiencies across the entire enterprise. Organizations are looking to maximize the business value of their existing IT infrastructure while at the same time controlling costs. In this session, attendees will learn how effective Data Management strategies can help organizations: <ul style="list-style-type: none"> · Reduce costs by archiving data when retiring or consolidating enterprise applications · Improve application performance by archiving historical data · Reclaim hardware storage and re-purpose for cost savings · Apply data masking techniques to protect your company from a data breach
Supply Chain Planning	One View of Demand and Supply (Session 25) Leticia Nadolski - Oceaneering
8:30 - 9:45	BelAir IV-VI Oceaneering has a Component Requirements Report which is developed from extracting Supply Planning data to provide a single of all demand and supply (including planned supply) for a Planning Instance in an MS Excel spreadsheet. We color code the types to indicate Independent Demand (Top Level) and Planned Production.

10:00 - 11:15	Breakout Sessions
Tools & Technology	Creating a PeopleSoft Dashboard - Demo and Technical Overview (Session 01)
10:00 - 11:15	<p>Michael Coffman - Ensco Waterford</p> <p>This session will focus on the PeopleSoft technical components that Ensco International used in setting up their dashboards. It will include an overview of how to setup chart pagelets, navigation collections, homepage tabs and chart objects. It will also explore the customizations that Ensco International applied to make the page charts and drill-downs much easier to create and administer.</p>
Supply Chain Order Management	Drop Ship Order Processing (Session 08)
10:00 - 11:15	<p>Angie McCarley - Berlin Packaging Colonnade</p> <p>Drop or Direct Shipments allow distributors to save on order fulfillment costs by having product shipped directly to their customers from the supplier. PeopleSoft provides support for drop shipments through integration between the Order Management, Purchasing, Payables and Billing Modules. There are a number of options to control the ways that drop shipments are processed through the system. This session will provide an overview of the drop ship processing as well as showing some areas for potential enhancements to the process.</p>
Financials	PeopleSoft Financial Management Solutions 9.1 Overview/Sneak Peek at Post-9.1 (Session 17)
10:00 - 11:15	<p>Amira Morcos - Oracle Malachite</p> <p>Attend this session to hear how the current release of Oracle's PeopleSoft financial management solutions enables reductions in cost while supporting increasing regulations, oversight, and business growth. Come see how PeopleSoft Financials 9.1 supports the streamlining of financial processes such as the critical period close, supporting efficient compliance and controls, and providing for a focus on improving the balance sheet and the company's overall bottom line. The presentation reviews road map candidate ideas for post-9.1 in continuing to support tomorrow's opportunities.</p>

10:00 - 11:15	Breakout Sessions (continued)
Supply Chain Planning 10:00 - 11:15	<p>Business Process Design for the Buyer Planner Role (Session 42) Joe Schobe - Zanett Spectrum</p> <p>Successful Supply Chain Planning is almost always measured by the ability of a company's buyers to leverage the plan that is being routinely published. A successful deployment should be characterized as one where 95% + of the plan messages are followed to the letter, 95% + of customer demand is met, and 95% + of inventory carrying targets are hit. The plan might describe to perfection the Final Assembly Schedule, but if buyers do not 'buy-in' to the plan being laid down, you may never achieve the planning synchronicity sought by every competitive manufacturing company. Deploying PeopleSoft Supply Planning to successfully introduce the "Buyer/Planner" role relies on a truthful Master Schedule, a succinct desk procedure that supports the buyer's "phone call to the vendor", and presenting to the buyer the "right information" to complete the automated actions coming out of the plan. This session will focus on how to utilize PeopleSoft Supply Planning to best introduce and support the Buyer/Planner role. Case studies of three different PeopleSoft Supply Planning customers will be shared and from each you will get useful take-a-ways that can improve your Supply Planning deployment.</p>
Tools & Technology 10:00 - 11:15	<p>Application Delivery Networking: IT Agility for Your Oracle PeopleSoft Applications (Session 34) Ron Carovano - F5 BelAir I-III</p> <p>This session will cover Application Delivery Networking and how it helps drive business ahead with Oracle PeopleSoft Applications. Solutions will be highlighted through customer business cases, animations, and user workflow demonstrations. At the conclusion of the presentation, the audience will have an appreciation for why the network is such a critical element for the performance, availability, and security of Oracle PeopleSoft Applications.</p>

11:15 - 12:30	Lunch Garden Court I & II
12:30 - 1:45 General Session	<p>PeopleSoft Pain Points: What PeopleSoft Requirements Do You Need to Run Your Organization More Efficiently and Productively?</p> <p>Doris Wong - SmartERP, Char Jorgenson - Oracle, and Amira Morcos - Oracle Malachite</p> <p>Come join this session to discuss your PeopleSoft application needs that are currently causing pain in your organization. We are looking for input from the users on PeopleSoft requirements that may not be available in the standard PeopleSoft applications today. SmartERP is an Oracle partner comprised of PeopleSoft architects, developers and executives that has the ability to design and develop pre-packaged, add-on, innovative and cost-effective solutions for PeopleSoft customers. Come join this open discussion and share your biggest pain points with representatives of SmartERP, Oracle Product Strategy, and other users. You may find that there are others who are experiencing the same pains as you. Perhaps there is already for your problem. If not, then maybe one can be provided in the future.</p>
2:00 - 3:30	Breakout Sessions
Supply Chain Purchasing 2:00 - 3:30	<p>What's New in PeopleSoft 9.1 SRM (Session 13)</p> <p>Alexa Dhillon - Oracle Malachite</p> <p>This session will cover the new enhancements to the SRM products. Demo will include the new functionality in Supplier Contract Management including digital signatures and supplier collaboration.</p>
Supply Chain 2:00 - 3:30	<p>Product Bundling (Session 48)</p> <p>Ed Becker - GTSI Spectrum</p> <p>GTSI was caught in a situation where our sales reps needed to group products, licenses, and services together on quotes, while our operations side of the house needed to be able to fulfill some of these things through our warehouse, some via direct shipment from the vendor, and some through ESA contracts. We extended the kit objects in PeopleSoft to support what we called a "bundle", which would be split out into its components when copied to an order and reconstituted into its bundled form on the customer invoice. This ended up touching inventory (mostly the item/kit definitions), order management, and billing in significant ways.</p>

2:00 - 3:00	Breakout Sessions (continued)
Receivables eBill Payment	Improve Cash Position and Customer Satisfaction with PeopleSoft eBill Payment 9.1 (Session 19) Richa Dubey - Oracle
2:00 - 3:30	Colonnade Come to this session, and hear how Oracle's PeopleSoft eBill Payment can give your customers the convenience of paying their bills online—24 hours a day, 7 days a week. You will learn how PeopleSoft eBill Payment 9.1 can help automate your invoice payment process, reduce days sales outstanding (DS), and increase cash flow. This session focuses on capabilities that enable self-service users to partially pay items with direct debit, render invoice images, schedule future payments, and save payment carts for the future. Also hear about post-9.1 road map ideas.
Expenses	Better Mileage in Travel and Expense: PeopleSoft Expenses 9.1 Takes Control in Uncertain Times (Session 60) Chris Rebman - Oracle
2:00 - 3:30	BelAir I-III In view of the current economic downturn, it is time to reduce travel and expense (T&E) costs, adopt best practices, and increase internal compliance. In this session, learn about the new features of Oracle's PeopleSoft Expenses 9.1 and how they will help your organization in this economy. The session also presents a preview of post-9.1 road map ideas.
Support	Driving Down Annual Support Costs: Understanding Your Release and Support Options for the Next Decade (Session 15) Jamie Boyle - Rimini Street
2:00 - 3:30	BelAir IV-VI Your software is mature, stable, and meeting your needs - but your annual software support costs are rising and eating up your IT budget. Now you have to contend with strategic choices about release upgrades and the introduction of Fusion and SOA architectures. This session will help you understand current trends in enterprise software and the pros and cons of different release and support strategies, including a comparison of 10 year planning and cost saving scenarios for both early-adopter and more conservative organizations.
3:30 - 4:00	Afternoon Break Garden Court I & II Have a snack and take advantage of your last opportunity to visit with the sponsors in the exhibition area.

4:00 - 5:15	Breakout Sessions
Tools & Technology	PeopleTools Road Map (Session 55)
4:00 - 5:15	Mark Hoernemann - Oracle Malachite Learn about the Road Map for PeopleTools 8.5 and the Infrastructure Changes that will be required.
Payables	Vendor Management Inventory & Accounts Payable (Session 65)
4:00 - 5:15	Tamara Wilkinson - Rain Bird Spectrum At Rain Bird we have a custom process where vouchers are created from the weekly pulls into our owned inventory. Will review the our process - what works and what challenges we have encountered.
Assets Data Management	Asset Management Archiving Using the PeopleSoft Methodology (Session 23)
4:00 - 5:15	Joni Krakau - Boise Inc. Waterford Boise Cascade/Boise Inc has been archiving PeopleSoft data since about 2001 using their own Archiving Approach. In 2009 we used the PeopleSoft approach for Archiving data. This session provides an overview of that journey.

4:00 - 5:15	Breakout Sessions (continued)
Receivables/ Billing	Is the Balance Sheet Too Risky? Let PeopleSoft Billing and PeopleSoft Receivables 9.1 Help (Session 20) Richa Dubey - Oracle
4:00 - 5:15	Colonnade In tough economic times, effectively managing the credit and collection process can significantly reduce a company's cost of working capital and financial risk. Come to this session to learn how Oracle's PeopleSoft Billing and PeopleSoft Receivables 9.1 can enable you to streamline your credit-to-cash processes and significantly reduce credit risk. The session focuses on capabilities such as the credit and collections workbench, multilevel customer hierarchy, ability to track customer promises, prenote direct debit processing, and enhanced credit/rebill process. The session also discusses post-9.1 road map ideas.
Payables/ General Ledger	Is the Treasury Process a Gamble? PeopleSoft Treasury 9.1 Gives Back Control (Session 22) Chris Rebman - Oracle
4:00 - 5:15	BeIAir I-III Recent collapses of major financial services institutions have highlighted the need for active cash management, more control in portfolio investment strategies, and streamlining of treasury processes. As companies grapple with the current market turmoil, the role of the treasurer is now on the front line. Attend this session to learn how Oracle's PeopleSoft Treasury 9.1 will help companies face this new world, by reducing risk and the cost of capital and providing for active management of cash with new features such as cash sweep. The session includes a preview of post-9.1 road map ideas for the treasury process.
Applications/ Workflow	Cross-module Workflow with Email Approvals (Session 39) Dan White and Doris Wong - SmartERP
4:00 - 5:15	BeIAir IV-VI Wish your workflow spanned PeopleSoft modules? Wish no more. Smart Workflow™ is an add-on solution that extends your PeopleSoft Workflow to other business documents such as Journals, Vouchers, Invoices, and Purchase Orders, as well as enabling line-level, user-defined criteria, escalation, group and third-party approvals. This presentation covers Smart Workflow features including common in-box, attachments and electronic/digitized signature capabilities among those included as part of a framework that provides seamless, cross-module, workflow and reduces the typically arduous task of enabling workflow to that of simple configurations employed by business users, not IT personnel.
6:00 - 9:00	Evening Special Event Join our sponsors, Oracle representatives, and your fellow attendees for a night of food, drinks, and entertainment. We will dine on authentic Mexican food at the Cantina Laredo and enjoy the unique experience of hand writing analysis. What does your hand writing say about your personality? This night promises to be great opportunity to have some fun and engage in productive networking all at the same time.

Thursday November 19 - Registration Desk Open from 7:00am to 4:00pm	
7:30 - 8:30	Breakfast Garden Court I & II
8:30 - 9:45	Breakout Sessions
Support	My Oracle Support and Configuration Manager (Session 53) Charlie Freeman - Oracle
8:30 - 9:45	Malachite Experience the Next Generation of MetaLink: Introduction to 'My Oracle Support'. During this session you will be introduced to the new user-friendly, easy to navigate web portal based on Adobe Flash technology. This seminar will cover Oracle's improved Service Request management, along with improved Knowledge Management and Guided search capabilities. Oracle's new user interface, called 'My Oracle Support' will provide additional personalised support capabilities for you in terms of faster problem resolution, preventative and proactive support, increased personalisation and a simplified user experience. Configuration Management within My Oracle Support (formerly Software Configuration Manager) Learn how to prevent problems before they occur! Optimise your systems based on the latest Oracle knowledge and best practices! Resolve your Service Requests faster! This seminar will concentrate on the preventative and proactive capabilities available to you via the configuration manager while introducing you to Oracle's new user interface called 'My Oracle Support'.
Treasury	eCommerce (B2B & B2C) (Session 33) Oded Haner - Monster Cable
8:30 - 9:45	Spectrum Monster Cable is not Amazon.com nor is it an Amazon.com partner with access to all those years of eCommerce expertise. However, Monster Cable management expects that we will be the Amazon.com of the Consumer Electronic Accessories market. In this presentation we will discuss the approach Monster Cable took to having a world-class eCommerce presence. We will discuss our project justification, solution selection, customization, integration to PeopleSoft, and post go live support.
Receivables Payables	Bilateral Netting at Trane (Session 40) Don Greenfield - Trane
8:30 - 9:45	Colonnade Cash flow improvements are in demand these days. Trane is taking two approaches. While setting up PeopleSoft's delivered process we implemented a very effective process very quickly with one sqr. This may be just the ticket for some companies. Trane will show the setup and process needed to implement the delivered process and where you can introduce rules to further define and/or limit the selection.

8:30 - 9:45	Breakout Sessions (continued)
PSGL Members 8:30 - 9:45	<p>PSGL Business Meeting (Session 28) Rich Harvey - Boise Inc. Waterford</p> <p>PSGL is a discussion group who's mission is to identify and prioritize opportunities; or issues, that will enhance the functionality of the PeopleSoft General Ledger Module. PSGL exists solely for the mutual benefit of the user community and Oracle</p>
Supply Chain 8:30 - 9:45	<p>Build-Ahead Strategies using Dynamic Inventory Policies over Time (Session 03) Joe Schobe - Zanett BelAir I-III</p> <p>Often a manufacturing operation needs to build inventory in advance of spikes in demand or in anticipation of machine down time or other factory disruptions. Currently in PeopleSoft there is no vehicle to vary a safety stock policy except in response to changes in forecast or real demand. Even then, though, the change is a direct correlation to the change in demand. Companies need a means of actually varying the policy in different time-periods in order to build or shrink inventories in response to external conditions. GMCR built just that with a dynamic safety stock calculator that allows them to grow or shrink inventories across time periods. Come to this session to learn how Dynamic Inventory Policies can be used to level your factory load, respond to spikes in demand or allow for planned outages that affect factory capacity.</p>
General 8:30 - 9:45	<p>Women in Technology (Session 69) Doris Wong - SmartERP BelAir IV-VI</p> <p>Come meet one of the most successful Women in the Technology field today, Doris Wong, CEO of Smart ERP and former VP and GM of Peoplesoft. Come and share Doris's journey through the world of technology. She will share her insight and experience with us. She will tell us what has helped her be successful as a business leader, a women in technology, and a wife and mother of two. Come and share your experiences and discuss how WIT can become an important part of LINK in the future. Don't pass up this exciting opportunity to network with other IT professionals and women in technology. All are welcome!</p>

10:00 - 11:15	Breakout Sessions
Payables	Invoice Interfaces in Accounts Payable (Session 64) Tamara Wilkinson - Rain Bird
10:00 - 11:15	Malachite Whether it be Excel Upload, EDI Transactions or ? - what are companies doing - how are they handling internal controls monitoring, security for upload of invoices into the Accounts Payable module. At Rain Bird we have fixed file formats and just started using the Excel Upload Feature. Will share our current process with our internal payroll files as well as processing outside vendor information.
Financials & Planning	Creating a Hyperion Planning Solution with full PeopleSoft Integration Under 90 days (Session 10) Steve Canter - Berlin Packaging and Dan Franchesina - Emerging Solutions
10:00 - 11:15	Spectrum Faced with a need to deploy a new solution for financial budgeting and sales forecastomg in a very short time, Berlin Packaging made the decision to use Oracle's Hyperion Planning application. The PeopleSoft integration includes metadata (data structures) as well as data. The final solution allows for a secure and robust planning, analysis, and reporting environment. This session will show how Berlin Packaging created its application for financial budgeting and forecasting, as well how Berlin Packaging constructed sales forecasting functionality by customer, and planning capabilities for its distribution centers.
Supply Chain	Available to Promise (Session 31) Rob Tapia and Oded Haner - Monster Cable
10:00 - 11:15	Colonnade In today's economy having a comprehensive view of inv position as well as future supply is key to customer satisfaction and JIT fulfillment. However the playing field is ever more complex with many companies using 3rd party logistics partners ever more complex transportation network, all in order to be able to set customer expectations correctly and meet it 24/7/365. Data is always key to setting expectations right but more importantly monitor and alert orders not fulfilled on time and learn cause and lessons. Other than the day to day operations where ATP is key, at monster we also use ATP collected data as an important data point for demand planning as well as gauge for customer satisfaction.

10:00 - 11:15	Breakout Sessions (continued)
Assets General Ledger 10:00 - 11:15	Asset Management to General Ledger Reconciliation (Session 05) Tammy Mills - Yum! Brands Waterford What's the best way to reconcile AM to GL? During this presentation we'll discuss YUM's current process, tables involved and issues. Discussion time will encourage sharing of best practices from other companies.
Tools & Technology 10:00 - 11:15	PeopleSoft and SharePoint: Together at Last (Session 71) James La Brash - BTRG BelAir I-III Imagine being able to display your favorite parts of PeopleSoft web UI directly in SharePoint. Imagine having that PeopleSoft content take on the look and feel of the rest of your SharePoint site. Imagine letting your SharePoint users access their personalized PeopleSoft data without the need to sign in to PeopleSoft. Imagine being able to do it without writing a single line of code! A BTRG Middleware expert demonstrate all of this, using a combination of SharePoint delivered web parts and BTRG's custom SharePoint-to-PeopleSoft connector.
Tools & Technology 10:00 - 11:15	PeopleTools 8.50 - A Look Inside (Session 56) Larry Grey and Chris Heller - Grey Sparling Solutions BelAir IV-VI PeopleTools 8.50 is the biggest PeopleTools release this millenium. End-users are clamoring for the slick new user interface. The 9.1 applications require it. Are you ready for it? In this session, we will have a live PeopleTools 8.50 instance up and running. We will go through lots of demos and some peeks "under the covers".
11:15 - 12:30	Lunch Garden Court I & II

12:30 - 1:45	Breakout Sessions
Support 12:30 - 1:45	<p>The Value of Oracle Support (Session 54) Charlie Freeman - Oracle Malachite Support is more than a web portal, more than a Service Request, more than an 800 number. Innovations in Oracle Support can help you get the most from your existing Oracle solutions—while lowering your total cost, risk, and complexity of ownership. Learn about these valuable resources and maximize your support investment!</p>
Planning 12:30 - 1:45	<p>Customized Heuristics for Manufacturing Planning (Session 36) Michael Connaughton - Analogic Spectrum As delivered PeopleSoft 9.0 provides many but not all options for front end planning methodologies. Analogic and Frog Pond Consulting have developed a suite of tools to simplify the deployment of alternative strategies. In the scope of discrete manufacturing this allows a more complete choice of methods to automate business rules linking S&OP (Sales and Operations Planning), Master Scheduling and Production Control. “Bounded Rationality” is overcome for a large class of routine decisions enabling convergence toward optimal performance.</p>
PSTUG Members 12:30 - 1:45	<p>PSTUG Business Meeting (Session 27) Rich Harvey - Boise Inc. Waterford PSTUG is a discussion group who's mission is to identify and prioritize opportunities; or issues, that will enhance the functionality of the PeopleSoft Treasury product lines of Cash, Deal and Risk Management. PSTUG exists solely for the mutual benefit of the members.</p>
Supply Chain/ Order Management 12:30 - 1:45	<p>Customer Fulfillment Management Roundtable (Session 49) Steve Canter - Berlin Packaging Colonnade This will be an open discussion for users of the CFM modules in PeopleSoft including Order Management, Inventory, Billing, and Product Configurator. This is an opportunity to share your concerns and issues with others and perhaps learn how to overcome some of your current challenges by learning from them. We will also discuss, at a high level, the ways in which PeopleSoft has enhanced the CFM functions over the past few releases and those areas where we think there are still shortcomings in the system.</p>

12:30 - 1:45	Breakout Sessions (continued)
Asset Management	PSAMUG - Working Session (Session 06) Tammy Mills - Yum! Brands
12:30 - 1:45	BeAir I-III PSAMUG is organizing an Enhancement Request list to present to Oracle. If you would like input on how to make the system work better for you, please attend.
Financials	Aligning Internal Controls with PeopleSoft Enterprise Financial Management (Session 46) Bob Marriott - Lumigent
12:30 - 1:45	BeAir IV-VI An automated monitoring strategy designed to ensure the effective operation of internal controls is essential to any compliance effort. In addition to being linked to risk, monitoring frameworks should be closely associated with the primary business application so that they are understood in a business context. In this session, learn how continuous monitoring of key business control settings and master data aligned with Oracle's PeopleSoft Enterprise financial management solutions helps ensure that proper internal controls are in place and are effective over time.
2:00 - 3:15	Breakout Sessions
Tools & Technology	Automated Functional Testing for your PeopleSoft Application (Session 57) Larry Grey and Chris Heller - Grey Sparling Solutions
2:00 - 3:15	Spectrum One of the biggest challenges in many PeopleSoft environments is getting time from functional users to test and re-test the behavior of the system as changes are developed and rolled out. This session will discuss and demonstrate different tools and techniques for alleviating this burden without requiring you to purchase expensive products. If you're a functional user who wants to minimize the amount of time you have to spend testing, or if you're on a development team where it's difficult to get the time of your functional users, you will want to attend this session.
Receivables/Billing	Accounts Receivable/ Billing Roundtable (Session 41) Michelle Menting - Yum! Brands
2:00 - 3:15	Colonnade Upgrading to 9.0? Have a business need you just know there's an answer to? Wondering how other companies are utilizing Peoplesoft Billing, AR or Collections? Then this is the session for you! In this session, we work together to find solutions to obstacles you are encountering in AR/Billing. We will work together to find business practices that improve efficiencies and save money. If Peoplesoft doesn't currently have it...maybe it should. View PSCARE enhancement requests and add to it if appropriate. Network with other AR, Billing and Collection professionals!

2:00 - 3:15	Breakout Sessions (continued)
Tools & Technology	Reporting/Analytic options for PeopleSoft Customers (Session 47)
2:00 - 3:15	<p>Mike Close - Emerging Solutions</p> <p>BelAir IV-VI</p> <p>You have Options! There are a variety of reporting and analytic tools available to PeopleSoft customers today. Emerging Solutions will illustrate best practices and the use of both traditional and next generation PeopleSoft reporting solutions as well as the latest Oracle acquisitions. During this session, we will compare and contrast the following products:</p> <ul style="list-style-type: none"> · Hyperion Performance Management Applications · Oracle Business Intelligence Applications & Platform (OBIEE) · PeopleSoft Portal Packs · nVision · XML Publisher · Query Crystal · Microsoft Dashboards, Reporting & Distribution <p>We will illustrate how customers are effectively utilizing these products with real-life customer examples and will provide attendees with an opportunity to address their own questions and concerns.</p>
Upgrades	PeopleSoft Upgrade Panel Discussion (Session 70)
2:00 - 3:15	<p>Steve Canter - Berlin Packaging</p> <p>Malachite</p> <p>This session will be hosted by several companies who have recently upgraded to version 9 or who are currently working on a 9.1 upgrade plan. If you are thinking about an upgrade, then come to this session to learn from others' experiences.</p>
Planning	Multi-site Master Production Scheduling (Session 45)
2:00 - 3:15	<p>Joe Schobe - Zanett</p> <p>BelAir I-III</p> <p>There are several nuances to bringing up a Multi-Site Master Production Schedule using PeopleSoft Supply Planning. Aside from the normal rigor of setting up items correctly, defining sourcing templates and assigning planner responsibilities, several decisions need to be made around how to design the Planning Instance or Instances, designing the Final Assembly Schedule process and determining how sites will interact with the plan and with each other. When there are inter-business unit dependencies it is critical to understand how demands are laid out across the sites and how supply decisions made at one business unit will affect another business unit. This session will explore several Multi-site Master Production Scheduling deployments, their challenges and keys to success, and different strategies used for the deployments.</p>

2:00 - 3:15	Breakout Sessions (continued)
Financials	Cash Management and Cash Position Worksheet Implementation at Boise Inc. (Session 62) Rich Harvey - Boise Inc.
2:00 - 3:15	Waterford Listen to Boise's experience during the recent implementation of the Cash Management Module and our use of the Cash Position Worksheets.
3:30 - 4:00	Wrap Up Session Malachite Join us for a wrap up session to close the conference. Give the event organizers your feedback on the conference. Turn in your namebadge in order to be eligible for a raffle for valuable prizes. Winners must be present to claim their prize.